

# 2017-2018 ANNUAL REPORT

## STATEMENT OF FINANCIAL POSITION

[As of the Years Ended May 31, 2018 and 2017]

ASSETS	2017	2018
Cash and Cash Equivalents	\$447,309	\$586,103
Short-Term Investments	49,951	-
Sponsorship Receivables	-	5,000
Pledges Receivable	1,600	-
Inventory	3,937	4,009
Investments- marketable securities	59,122	-
Prepaid Expenses	5,541	5,202
Property & Equipment, net	46,693	-
Beneficial interest in assets held by others	<u>162,561</u>	<u>151,215</u>
<b>TOTAL ASSETS</b>	<b>776,714</b>	<b>751, 529</b>
LIABILITIES		
Accounts payable and accrued expenses	4,822	4,284
Deferred membership dues	82,720	87,990
<b>TOTAL LIABILITIES</b>	<b>87,542</b>	<b>92,274</b>
NET ASSETS (Unrestricted)		
Undesignated	526,611	507,940
Board designated	<u>122,581</u>	<u>112,685</u>
Temporarily restricted	24,980	23,630
Permanently restricted	15,000	15,000
<b>TOTAL NET ASSETS</b>	<b>689,172</b>	<b>659,255</b>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$ 776,714</b>	<b>\$751,529</b>

## STATEMENT OF ACTIVITIES

[As of the Years Ended May 31, 2018 and 2017]

SUPPORT AND REVENUE	2018
Annual Giving Contributions	\$ 81,760
Memberships	94,135
Fundraisers	58,139
Advertising	6,100
Interest Income, Net	2,324
Miscellaneous	6,296
Unrealized Gains	12,862
Unrealized Losses	(2,099)
<b>Total Revenue</b>	<b>\$ 259,517</b>
EXPENSES	
Community Projects and Placements	\$ 11,177
Conferences and Committees	36,971
Fundraisers	29,361
Memberships and Publications	35,835
Office Expense	72,617
Personnel	23,340
Other	20,479
<b>Total Expenses</b>	<b>\$ 229,600</b>
<b>Change in Net Assets</b>	<b>29,917</b>
<b>Net Assets, Beginning</b>	<b>659,255</b>
<b>Net Assets, Ending</b>	<b>\$ 689,172</b>

## NOTEWORTHY STATS

The JLWS conservatively estimates that 12,390 volunteer hours were given to the Winston-Salem community during the 2017-2018 fiscal year. The value of those volunteer hours is estimated at \$299,466.

Volunteer time was divided among 20 placements and 16 board positions. The JLWS had 7 community partners during the 2016-17 fiscal year. The JLWS initiated a capital campaign to implement HQ's move to its new location at 131 Liberty View Lane. This campaign successfully concluded with the following support from JLWS members.

Total amount raised for new HQ: \$48,775  
 Total number of donors: 63  
 Total number of sustainer donors: 49  
 Total number of active member donors: 13  
 Total number of non member donors: 1  
 Total number of business participants: 2 (Schiffman's, Inc. and Salem Electric Co.)  
 Total number of in Kind donation: 1 (LMI Builders)

The JLWS awarded a \$1,000 college scholarship to a high school senior.

Fundraiser net income, by event:  
 Boutique \$17,687  
 Tour of Fine Spaces \$15,406

Stirring Performances, the JLWS cookbook originally published in 1988, is still available for sale!

### Membership, as of June 1, 2018:

New Members	35
Actives	161
Sustainers	487
<b>Total JLWS Members</b>	<b>683</b>

# 2017-2018 MISSION PARTNERS AND SUPPORTERS

## MISSION PARTNERS AND SUPPORTERS

### SPONSORS

*Corporate Sponsor:* Charmon Baker

*Other Sponsor:* Hanes Brands, Two Men and A Truck

*TOFS Sponsors:*

Berkshire Hathaway Home Services

McCullough Tile & Stone

Icon Custom Builders

PMC Property Group

Ideal Landscaping

Ned Eldridge

Canteen Market & Bistro

The Katherine

Foothills Brewing Company

The Porch Kitchen and Cantina

NC Fine Wines

Lowes Food

*Boutique Sponsors:*

Forsyth Country Day School

Schiffman's

American Premium Beverage

Posh Plate Catering

Spring House

Krankies Coffee

B & G Pie Company

Providence Restaurant

A Southern Setting

### LEADER

(\$1,001 TO \$2,500)

Stephanie Moser

### FOUNDER

(\$501 TO \$1,000)

Network for Food

### FRIEND

(\$251 TO \$500)

Marie Arcuri

Rantlet S. & Frank M. Bell Jr., Advised Fund

Susan E. Thomas

Teresa Inman

### DONOR

(\$101 TO \$250)

Heather Mackey

Loy McGill

Mrs. Lindsay C. Yancey, Jr.

Jayne Dallas

Barbara McManus

Heather Wilson

Jackie Piscetelli

Becky Nguyen

Heather M Egan

Lauren Rogers

Lindsay Stanley

Rosena F. Dillard

Jennifer Thielker

Katherine Van Dorsten

Kristin Kelly Broyles

Anita Sue Kurtz

# 2017-2018 MISSION PARTNERS AND SUPPORTERS

## MISSION PARTNERS AND SUPPORTERS

### 100<sup>th</sup> ANNIVERSARY CLUB (\$100)

Caitlin Adcock	Susan King	Judy Shaw
Jane Ahles	Barbara C. Kirby	Amy Shively
Kimberley Baker	Amber Kirkman	Abby Sights
Jennifer Baker	Jenni Knudson	Katherine Smith
Sarah Blackwell	Elizabeth Lee Lawley	Leigh Sobel
Kimberlee Blaylock	Katie Lewis	Christine Kelley Storch
Pat Brown	Debra C. Liu, MD	Julianna O. Strickland
Stephanie Brooks	Holly Loke	Michelle Sutton
Dee Chambers	Annette Lynch	Genevieve Tedder
Brandi Cleveland	Emilee Marchesiello	Susie Tickle
Anne Copenhaver	Rebecca Maddux	Kellon Tippett
Teresa Crawford	Pamela B. Maffett	Katherine O. Vogler
Ann Cross	Meredith Masten	Kay Johnson Ware
Leah H. Crowley	Cecelia McPhail	Catherine Webster
Elizabeth Dampier	Gayle G. Meredith	Ariel Whitman
Jennifer deGuzman	Katherine Memory	Sarah T. Whittington
Alisha DeTroye	Anna Munroe	Julie Williams
Dianne Del Bueno	Elizabeth Myers	Emily Williamson
Mrs. James W. Douglas	Liz Noland	K. Wood
Lynn Eisenberg	Suzanne B. Northcraft	Samantha Woltz
Jennifer Eshelman	Stacy Owen	Eva Wu
Kathlen Evans	Heather Parker	
Alicia Freimuth	Becky Perkinson	
Cornelia Groce	Katherine Petree	
Barbara Gunter	Buff C. Perry	
Lara Hanes Pierce	Anne B. Philpott	
Mrs. Paige Hass	Nancy Pleasants	
Olivia Hawkins-Nunez	Mrs. Harold Pollard	
Linda Helsabeck	Elaheh Rahbar	
Dr. & Mrs. Edward J. Hill, Jr. MD. PhD	Cristen Ratay	
Lindsay Hodgson	Allison Reaves	
Natalie Holton	Mary Cobb Reeves	
Nancy Huber	Jill Rhoades	
Marsie Hubbard	Elizabeth Richardson	
Jasper Huffman	Wanda S. Robbins	
Victoria Hunt	Suzanna Roemer	
Lynda Jenkins	Carrie Ross	
Gair Jewell	Aimee Rowe	
Walker Jones	Mr. & Mrs. Robert D. Saunders	

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### Capital Campaign Donors

Marie Arcuri	Anita Ogburn
Jennifer Baker	Heather Parker
Pam Ball	Nina Paxton
Ashley Brooks	Becky Perkinson
Kristin Kelly Broyles	Elizabeth Perry
Lara Carter	Katherine Petree
Cindy Christopher	Jackie Piscetelli
Deborah Clark	Nancy Pleasants
Brandi Cleveland	Shannon Rainey
Mary Boone Coan	Allison Roquemore
Susan Conger	Aimee Rowe
Marian Couch	Salem Electric Co.
Diane Davis	Schiffman's, Inc.
Rosena Dillard	Nancy Spencer
Marian Douglas	Jean Olive Stubbs
Amy Egleston	Tamra Thomas
Lynn Eisenberg	Kellon Tippett
Susan Elster	Samantha Turner
Susan Gordon	Carrie Vickery
Pam Grace	Allison Watts
Julie Groves	Kathy Welch
Mary Haley	Samantha Woltz
Sue Henderson	Eva Wu
Lindsay Hodgson	Debra Yancey
Carol Holden	Heather Zifchak
Lynn Howland	
Mary Hubbard	
Jacqueline Hundt	
Martha Lowry	
Teresa Inman	
Gair Jewel	
Jennifer Knudson	
Anita Sue Kurtz	
Catherine Madden	
Marianne Meyer	
Loy McGill	
Marian Douglas	
Catherine New	
Rebecca Nguyen	
Liz Noland	